

# AMP MULTIFUND SUPERANNUATION BOND MEMBER OUTCOMES ASSESSMENT

## INTRODUCTION

In this report, Equity Trustees Superannuation Limited (**we, our, us**) publishes the results of our annual assessment of how well the AMP MultiFund Superannuation Bond product (the **Product**) issued from the National Mutual Retirement Fund (the **Fund**) provides member outcomes and promotes members' financial interests. The assessment is based on information as at 30 June 2021.

## METHODOLOGY AND STRUCTURE

In conducting this assessment, we compared the Product to other choice superannuation products included in statistical data published by the Australian Prudential Regulation Authority (**Comparable Products**) using the criteria in Part 6 of the *Superannuation Industry (Supervision) Act 1993* and Prudential Standard SPS 515 *Strategic Planning and Member Outcomes*.

This report includes:

- our overall assessment of whether the Product provides optimal member outcomes and promotes their financial interests;
- a dashboard that depicts our assessment of the Product's market-relative performance for each outcome we aim to provide members;
- a table summarising the key metrics that we relied on when making this assessment; and
- our commentary on this performance that includes action items to improve suboptimal performance.

For each member outcome, the dashboard presents the relevant segment of market performance. The width of each segment is based on the range of market performance for each outcome and is specific to each outcome. The positioning of the black performance indicator bar against the colour coding is our assessment of how well the outcome has been delivered. The assessment of each member outcome is based on several equally-weighted metrics. Accordingly, if one metric is outside our tolerance level it doesn't automatically mean the entire member outcome is outside our tolerance level.

Example dashboard for illustrative purposes only



The target is generally the average position of the Comparable Products while the tolerance level is the trigger for us to consider any necessary actions to improve member outcomes.

Please visit our website to view a short video that provides more information about the operation of the dashboard.



# **OVERALL ASSESSMENT**

Having carefully considered the comparisons of the Product with Comparable Products set out in this report, including the dashboards, metrics, commentary, and other relevant information available to us at the time of writing, we have concluded that as a result of the following factors the Product is promoting members' financial interests:

- 1. the fees and costs that affect the return to members are not appropriate having regard to their financial interests;
- 2. the net returns for the Product (i.e. returns after deducting all fees, costs and taxes) are consistent with market rates;
- 3. the level of investment risk for the Product is acceptable in relation to the net returns generated;
- 4. the investment strategy for the Product is appropriate;
- 5. the options, benefits and facilities offered in the Product are appropriate for members; and
- 6. the scale of the Product and the Fund does not disadvantage members.

#### **ACTION ITEMS**

To reduce fees and improve net returns:

- we will continue discussions with Resolution Life to further reduce costs and bring the fees within our tolerance level;
- fee reductions will be addressed in the Fund's Strategic Business Plan for the financial years 2023-25.

## **DASHBOARD**

#### STRATEGIC CONTEXT

Working together with the Fund's Promoter, Resolution Life, the Fund's purpose is to enhance retirement outcomes for members through providing: new and different service options to simplify member effort, product and pricing strategies, and potential new business offerings in service of the membership.

To support this purpose, our goals for the Fund are to enhance members' retirement balances through reduced fees, provide members with confidence through reliable and clear delivery of regulatory compliance, satisfy members through engaging member service that assists them to grow their account balances, grow member balances through competitive investment returns in line with stated objectives and targets, and effective governance and risk management to protect members' interests.

The Product is a choice accumulation product.



#### **INVESTMENT RISK AND RETURN**

Investment risk and return for a \$50,000 account balance in the Product <sup>1.0</sup> is consistent with market indexes.						
	Investment Risk and Return  Tolerance	Tar	get			
Ref	Metric Label	Value	Tolerance	Target		
1.1	1-year actual net return	19.21%	17.46%	20.69%		
1.2	3-year actual net return	7.44%	7.69%	8.77%		
1.3	5-year actual net return	7.73%	8.35%	9.55%		
1.4	10-year actual net return	7.32%	7.79%	8.63%		
1.5	Negative annual net returns over last 10 years	0.95	3.00	2.00		
1.4 1.5 1.0 Investment investment 1.5 Negar Product.	10-year actual net return  Negative annual net returns over last 10 years  stment returns and associated targets and tolerance leve ghted averages are based on the performance, asset allo ent options available in the Product. The table in Appendative annual returns and associated targets and tolerance.  The weighted averages are based on the performance,	7.32% 0.95 Is are weighted a cation and funds idix 1 provides mo levels are weigh Standard Risk M	7.79% 3.00  verages for the under manage ore information ated averages feesure and fundaments.	8.63% 2.00  Product ment of or the ds under		
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#### Commentary

The performance indicator measures the average investment risk and return of all investment options in the Product over one, three, five and 10-year periods.

The performance indicator, which does not meet our target and is within our tolerance level, is based on an equal weighting of all the metrics in the above table.

Appendix 1 displays the returns for each investment option available in the Product and its weighted average returns over these periods.

This commentary focuses on the five-year weighted average return to 30 June 2021, and the weighted average number of negative annual returns for the 10 years to this date. When reading this commentary, it's important to bear in mind that past performance is not a reliable indicator of future performance.

Over the five years to 30 June 2021 the major detractors from investment performance were fees, asset allocation and manager underperformance.

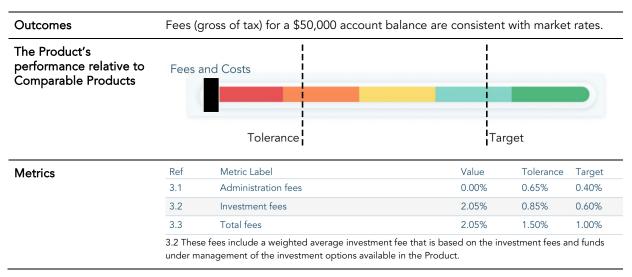
To reduce fees and improve net returns:

- we continue to monitor asset allocation and manager performance and will raise issues with Resolution Life when required;
- we will continue discussions with Resolution Life to further reduce costs and bring the fees within our tolerance level;
   and
- fee reductions will be addressed in the Fund's Strategic Business Plan for the financial years 2023-25.

Investment risk, as measured by the weighted average number of negative annual returns for the Product over the 10 years to 30 June 2021 meets our target. No remedial action is required as a result of this assessment.



#### **FEES AND COSTS**



#### Commentary

This table lists the Product's administration and investment fees. Other fees may be payable which are set out in the Product's disclosure documents.

The performance indicator measures administration and investment fees together against Comparable Products.

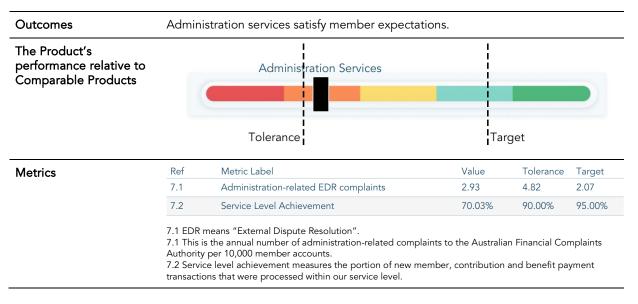
The performance indicator, which is outside our tolerance level, is based on an equal weighting of each metric in the above table.

As a result, we are not comfortable that the current fees and costs are consistent with market rates and therefore, do not advance members' financial interests.

To reduce fees and improve net returns:

- we will continue discussions with Resolution Life to further reduce costs and bring the fees within our tolerance level; and
- fee reductions will be addressed in the Fund's Strategic Business Plan for the financial years 2023-25.

#### **MEMBER SERVICES**





#### Commentary

The performance indicator measures the delivery of administration services against our service levels.

The performance indicator, which does not meet our target and is within our tolerance level, is based on an equal weighting of the above metrics.

Service level achievement (70%) is outside our tolerance level. The major contributor to this is the Fund's separation from the AMP Group, which has delayed the processing of benefit payments. Although our 5-day service level has not been achieved, benefit payments are generally made within the longer (30-day) timeframe allowed for choice products under the superannuation law. We continue to work with Resolution Life to improve service levels in the interests of members.

The number of complaints about administration services that have been made to the Australian Financial Complaints Authority does not meet our target and is within our tolerance level. No remedial action is required as a result of this assessment.

As a result, we are comfortable that administration services satisfy member expectations because the number of administration related complaints requiring external remediation is within our tolerance level, and transactions are being processed in accordance with our service level or the superannuation law. Therefore, we consider the options, benefits and facilities offered in the Product are appropriate for members.

#### **SUSTAINABILITY**

Outcomes	The Product and Fund are sustainable and likely to deliver optimal outcomes in the future.					
The sustainability of the Product and Fund relative to Comparable Products		Sustainability				
		Tolerance	Tar	get		
Metrics	Ref	Metric Label	Value	Tolerance	Target	
	8.2	Net member benefit flows p.a.	-9.70%	-29.51%	-1.52%	
	8.3	8.3 Average account balance		\$23,530	\$124,315	
	8.5	8.5 Movement in member accounts p.a.		-36.39%	-8.01%	
	8.6	Average member age	56.6	58.00	48.70	

## Commentary

The performance indicator measures the Fund's sustainability and likelihood of delivering optimal outcomes in the foreseeable future against other funds.

The performance indicator, which does not meet our target and is within our tolerance level, is based on an equal weighting of the above metrics. No remedial action is required as a result of this assessment.

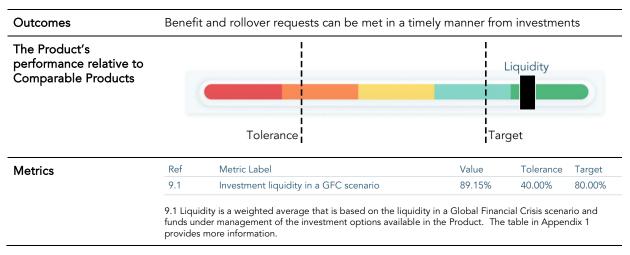
As the Fund is closed to new members, movements in member accounts and the average member age are expectedly below our targets. We expect these indicators will move further away from our targets as members move closer to retirement.

With total member benefits of \$6.4b and almost 222,000 members, the Fund retains sufficient scale to support member outcomes into the future. Nevertheless, we continue to monitor the impact that the expected reduction in Fund size may have on member outcomes.

Therefore, we are comfortable that the scale of the Product and the Fund does not disadvantage members.



## **LIQUIDITY**



#### Commentary

The performance indicator measures the Fund's ability to meet benefit and rollover requests in a timely manner.

The performance indicator meets our target. No remedial action is required as a result of this assessment.

We regularly monitor whether the investments would be able to meet cash requirements in extreme situations. Based on our analysis, we consider that benefits are supported by liquid investments.

As a result, we are comfortable that the level of liquidity risk for the Product is acceptable.



# **APPENDIX 1**

## **INVESTMENT OPTION INFORMATION**

			Investment Returns (% pa)			
Name	Growth Ratio	Size (\$M)	1 Year	3 Years	5 Years	10 Years
AMP MultiFund Superannuation Bond - AMP All Growth	96%	\$7.6M	24.46%	8.81%	9.54%	8.61%
AMP MultiFund Superannuation Bond - AMP Australian	0%	\$0.2M	-1.15%	2.06%	1.07%	2.56%
AMP MultiFund Superannuation Bond - AMP Australian	100%	\$11.8M	24.36%	9.66%	9.76%	7.92%
AMP MultiFund Superannuation Bond - AMP Balanced	74%	\$25.3M	16.73%	6.59%	6.97%	7.05%
AMP MultiFund Superannuation Bond - AMP Capital G	0%	\$1.3M	0.00%	0.00%	0.01%	0.54%
AMP MultiFund Superannuation Bond - AMP Conserva	35%	\$1.3M	7.00%	3.62%	3.36%	4.09%
AMP MultiFund Superannuation Bond - AMP Internatio	100%	\$1.7M	23.40%	12.14%	12.88%	12.45%
AMP MultiFund Superannuation Bond - AMP Listed Pr	100%	\$1.3M	31.68%	9.53%	6.25%	9.74%
AMP MultiFund Superannuation Bond - AMP Moderate	54%	\$1.6M	11.92%	5.37%	5.39%	5.69%
AMP MultiFund Superannuation Bond - Australian Shar	100%	\$2.1M	24.36%	8.11%	9.28%	7.36%
AMP MultiFund Superannuation Bond - Future Directio	70%	\$3.1M	16.59%	5.75%	6.34%	6.41%
AMP MultiFund Superannuation Bond - Future Directio	34%	\$0.6M	5.78%	2.20%	2.16%	2.98%
Weighted Average	80%		19.21%	7.44%	7.73%	7.32%

This table provides information about the asset allocation, size and performance of the investment options available in the Product.

For further information on the investment options and performance, please visit: <a href="https://resolutionlife.com.au/superannuation/amp/performance-and-unit-prices/superannuation-funds/multifund-super-bond">https://resolutionlife.com.au/superannuation/amp/performance-and-unit-prices/superannuation-funds/multifund-super-bond</a>