# GLOBAL PRIVATE REAL ESTATE SPIRE MULTIFAMILY GROWTH AND INCOME FUND FOUNDERS (AUD) HEDGED CLASS MONTHLY REPORT – FEBRUARY 2024



#### **Monthly Update & Webinar Replay**

The Spire Multifamily Growth and Income Fund (AUD) returned -0.69% for the month of February with the unit price closing at \$0.8331.

Negatively affecting the unit price during the month was the 1.24% decrease in the market value of the underlying ETF (VanEckVectors FTSE International Property (Hedged)) which comprises ~15% of the Fund.

The Underlying Cortland Fund "Flash Report" for the Quarter ending December 2023, which was used to strike the January 2024 NAV and unit price, is now available on Page 2 of this report.

The February 2024 unit price is based on the final Underlying Cortland Fund Q4 2023 market valuation. A further net decrease in market value to the underlying Cortland Growth and Income Fund, L.P. as at Q4 2023, of 0.01%. Further detailed commentary on the underlying portfolio (as of 31 December 2023) will be provided in the March 2024 monthly update.

On February 23, 2024, Spire Hosted a webinar with Cortland's Ned Stiker to discuss the recent performance and outlook for the Spire Multifamily Growth and Income Fund. To view the recording and presentation pack, please use the links below:

Webinar Recording

Webinar Presentation

#### Performance (Net of Fees)\*

As at 29 February 2024

Based upon closing price as at 31 December 2023 of the 'Underlying Cortland Fund'

1 month	3 Months	6 months	1 year	3 year (p.a.)	Since Inception (p.a.)	
-0.69%	-6.38%	-10.57%	-22.26%	N/A	-4.04%	

Asset Allocation as at 29 February 2024					
Cash AUD	3.92%				
Cash USD	0.00%				
ETF	14.94%				
Underlying Cortland Fund	81.14%				

Unit Price as at 29 February 2024						
Unit price CUM	\$0.8331					
Cash Distribution	\$0.0000					
Unit price EX	\$0.8331					

1

\*Past performance is not an indicator of future performance.

Performance and Growth table and chart are based on an investment made at the Spire Fund's first issuance of units on 30<sup>th</sup> April 2021 at \$1.00 per unit and includes Unit Price growth from commencement of NAV based unit pricing. Unit Price and performance do not include the value of Foreign Income Tax Offsets (FITOs) which have been distributed in addition to cash. Individual investor performance will vary according to the Application Price at which they were issued Units in the Spire Fund.

### Growth of AU\$100,000 Investment\*



This report is private and confidential.

It is for unitholders in the Spire Multifamily Growth and Income Fund (AUD) Hedged only and is not to be shared publicly.





# CORTLAND GROWTH AND INCOME, L.P.

CORTLAND®

# Flash Report

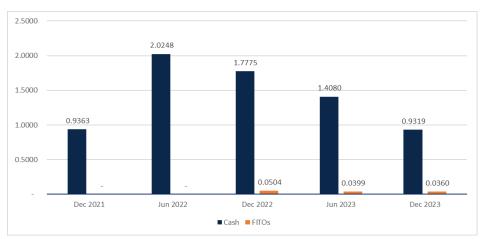
For the Quarter Ending December 31, 2023

Cortland Growth and Income, L.P. Fund Summary						MSA	Units	GAV	%
Commencement	De	cember 14, 2018	Share Val	ue	\$1,195.056	Atlanta	4,496	\$1,135	16.3%
Fund Gross Asset V	alue1	\$6,945.2 million	Uncalled	Capital Commi	tments 4 \$0.0 million	Dallas/Fort Worth	3,023	772	11.1%
Fund Net AssetVal	ue²	\$3,031.9 million	Effective I	Redemption Q	ueue³ \$568.4 million	Denver	2,334	753	10.8%
Cash to Net Assets		0.66%	Numbero	of Investments	(Units) 75 (23,128)	South Florida	1,689	740	10.7%
						Washington D.C.	970	551	7.9%
Fund Leverage 3		55.7%	Portfolio	Occupancy 6	91.6%	Tucson	1,540	456	6.6%
						Orlando	1,280	376	5.4%
Gross Fund Level 11	4Q 2023	1 Year	3 Year	5 Year	Since Inception 10	Charlotte	1,547	352	5.1%
Income Appreciation	0.47% -8.28%	2.03% -26.48%	3.42% 2.51%	3.80% 2.18%	3.76% 3.91%	Tampa	1,025	337	4.8%
Total	-7.81%	-24.85%	5.93%	6.00%	7.76%	Columbus	1,218	280	4.0%
Net Fund Level 11	4Q 2023	1 Year	3 Year	5 Year	Since Inception 10	Boise	941	279	4.0%
Income	0.31%	1.38%	2.75%	3.16%	3.12%	Phoenix	607	244	3.5%
Appreciation	-7.94%	-24.69%	2.31%	1.94%	3.67%	Nashville	435	149	2.1%
Total	-7.63%	-23.55%	5.04%	5.10%	6.85%	Raleigh	540	149	2.1%
		RISK PR	OFILE 12			Austin	676	149	2.1%
		82.2%				Minneapolis	318	86	1.2%
17.8%						Chicago	188	83	1.2%
						Houston	301	57	0.8%
						Total	23,128	\$6,945	100.0%

- 1. Gross asset values are prepared by Altus Group in accordance with the Fund's Valuation Policy, with recent acquisitions currently held at cost.
- 2. Net Fund asset value is calculated after debt and fund level expenses as of December 31, 2023.
- 3. Fund Leverage is calculated as Total Asset Debt as a percentage of Total Gross Asset Value
- 4. The Fund called \$2.4 million of commitments on January 2, 2024.
- 5. Represents effective redemptions outstanding and effective as of December 31, 2023. An additional \$69.0M of redemption requests were received during the fourth quarter, which will become effective on March 31, 2024.
- 6. Portfolio Occupancy includes projects currently in lease-up or with renovations in progress. The stabilized assets in the portfolio were 94.3% occupied as of December 31, 2023
- 7. Performance is time-weighted with annualized returns shown for periods over one year. The sum of income and appreciation returns may not equal total return due to rounding and/or the compounding effect of individual component returns. Past performance is not necessarily an indicator of future results, and there can be no assurance that the Cortland Growth and Income, L.P. Fund will achieve its objectives or avoid substantial los
- 8. Gross Fund Level returns are shown levered, after fund level expenses and before asset management and incentive fees
- 9. Net Fund Level returns are shown levered, after fund level expenses, asset management and incentive fees.
- 10. Fund inception occurred on December 14, 2018.
- 11. The sum of individual component returns will not necessarily equal total historical returns given the compounding effect over time.
- 12. Reported as percent of NAV.



#### **Distribution CPU\*\***



<sup>\*\*</sup>Distribution CPU chart refer to an investor's total distributions received as a function of the total units invested in the Fund. In other words, the amount received (in cents) for every unit held in the Fund.

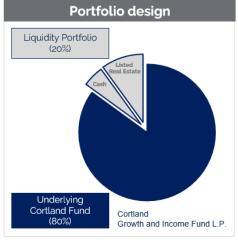
#### **Fund Overview**

The Spire Multifamily Growth and Income Fund (AUD) ('the Spire Fund') seeks to deliver steady returns (net 7-11% p.a. over rolling 5-year periods) from a diverse portfolio of US multifamily assets. The Spire Fund was established on 31 March 2021 and serves as an AUD denominated Australian unlisted unit trust that feeds into the Cortland Growth and Income, L.P. ('Underlying Cortland Fund'). The Underlying Cortland Fund is an openended structure with a mature portfolio of US multifamily assets. The Spire Fund was created to provide Australian investors with access to the Underlying Cortland Fund with a monthly liquidity feature. To facilitate said liquidity, a Liquidity Portfolio containing Listed Global Real Estate and Cash is actively managed. The former is executed via the exchange traded fund called the VanEck Vectors FTSE International Property (Hedged) ETF – (Underlying ETF).

The Investment Manager for the Underlying Cortland Fund is Cortland Partners LLC ("Cortland"). Headquartered in Atlanta, GA, Cortland is a vertically integrated operating platform with over 1,900 dedicated employees across eight offices in the United States, London, and Shanghai. Cortland is a high-quality investment manager who serves an institutional clientele. Founded in 2005, Cortland specialises in high-growth US cities and suburban sub-markets located in the South-East and South-West United States.

Whilst the operational performance of the fund has been solid, valuations have continued to be impacted over the last year by rising interest rates and the ripple effect on cap rates. Portfolio valuations have begun to stabilize more recently, after two quarters of revaluation, in late 2022 and early in 2023, in the wake of the rapid and sustained rise in interest rates over the past 15 months. Appraised valuations over the last 6 months have declined moderately, reflecting a marked slowdown in the rate of change from the previous 6 month period. NOI remains strong across the portfolio, with stabilised asset occupancy of 92.9% as at 30 September 2023.





# Clientele - Limited Partners (LP's) spanning over 20 leading pension funds and asset managers¹ Portfolio - As at 31 Dec 2022, the Underlying Cortland Fund portfolio consisted of 79 multifamily assets comprising 24,561 units located in 18 metro areas, some of which include Atlanta, Dallas/Fort Worth, Denver,

**Underlying Cortland Fund** 

 Valuations – Altus Group appointed as Independent Appraisal Manager and responsible for Annual and Quarterly valuations

South Florida and Washington D.C

Source: Cortland as of 31 March 2022.

## GLOBAL PRIVATE REAL ESTATE SPIRE MULTIFAMILY GROWTH AND INCOME FUND **FOUNDERS (AUD) HEDGED CLASS** MONTHLY REPORT - FEBRUARY 2024



#### **Spire Fund Details**

Fund Size:	AU\$69.35m (CUM)	Fund Manager:	Spire Capital Limited
Unit Price:	\$0.8331 (CUM)	Investment Manager:	Cortland Partners LLC
APIR Code:	ETL4846AU	Responsible Entity:	Equity Trustees Limited
Commencement:	20 April 2021	Base Management Fee <sup>2</sup> :	1.1% p.a. x NAV
Distribution Frequency:	Semi-Annually	Performance Fee <sup>3</sup> :	10% above hurdle of 7%p.a over 5 year period
Application Status:	Monthly (Cut-off by 20 <sup>th</sup> Calendar Day)	Liquidity:	Monthly (subject to gating provisions) <sup>1</sup>

#### Spire Feeder Fund Notes:

#### Contact our team

#### Operations – operations@spirecapital.com.au or call us on +61 02 9047 8800



Leakena Taing **Head of Operations** 

Email leakena.taing@spirecapital.com.au Phone (+61) 2 9047 8803

Mobile (+61) 424 430 044



Suzette Tenedora Senior Operations Officer

Email suzette.tenedora@spirecapital.com.au Phone (+61) 2 9047 8804

Mobile (+61) 450 119 320

#### Investor relations - investorrelations@spirecapital.com.au



**Dale Holmes** 

Director

Email dale.holmes@spirecapital.com.au Phone (+61) 2 9047 8802

Mobile (+61) 401 146 106



#### Chris Niall

Senior Manager (VIC) - Investor Relations

Email chris.niall@spirecapital.com.au Mobile (+61) 419 011 628



#### Phone (+61) 2 9047 8807

Stuart Haigh

Director

Email stuart.haigh@spirecapital.com.au

Mobile (+61) 413 750 521



# Franco Dagelet

Associate (NSW) - Investor Relations

Email franco.dagelet@spirecapital.com.au Mobile (+61) 415 696 707



#### Lachlan Hay-Hendry

Regional Manager (WA/SA) - Investor Relations

Email lachlan.hay-hendry@spirecapital.com.au Mobile (+61) 416 025 178



<sup>1.</sup> Monthly liquidity feature – Liquidity Portfolio enables liquidity feature (subject to gating – 5% rule).

<sup>2.</sup> Management Fee - All fees assume the Spire Fund is fully invested and apply to a 12-month period. Estimated total weighted average Management Fee of 1.10% on NAV broken down as follows: Spire Fund – 0.40% on NAV plus Underlying Funds – 0.70% weighted average (Underlying Cortland Fund – 0.80% on NAV – target allocation of 80%. Underlying ETF – 0.39% on FUM- target allocation of 15%).

3. Performance Fee – This Fee only applies to the Underlying Cortland Fund and has been estimated to equate to 0.20% since the Underlying Cortland Fund's inception (see PDS

for more information). Performance Fees do not apply to the Liquidity Portfolio (i.e. Underlying ETF and cash) or at the Fund level

# GLOBAL PRIVATE REAL ESTATE SPIRE MULTIFAMILY GROWTH AND INCOME FUND FOUNDERS (AUD) HEDGED CLASS MONTHLY REPORT – FEBRUARY 2024



#### **Important Information**

"Equity Trustees Limited ("Equity Trustees") ABN 46 004 031 298 | AFSL 240975, is the Responsible Entity for the Spire Multifamily Growth and Income Fund (the Fund). Equity Trustees is a subsidiary of EQT Holdings Limited (ABN 22 607 797 615), a publicly listed company on the Australian Securities Exchange (ASX: EQT). This document has been prepared by Spire Capital Ltd ("Spire") ABN 21 141 096 120, AFSL 344365, the investment manager for the Fund, to provide you with general information only. In preparing this document, Spire lid not take into account the investment objectives, financial situation or particular needs of any particular preson. It is not intended to take the place of professional advice and you should not take action on specific issues in reliance on this information. Neither Spire, Equity Trustees nor any of their related parties, their employees or directors, provide any warranty of accuracy or reliability in relation to such information or accepts any liability to any person who relies on it. Past performance should not be taken as an indicator of future performance. You should consider the Product Disclosure Statement ("PDS") before making a decision about whether to invest in this product." ASIC benchmarks and disclosure principles: Investors should refer to the Fund's Product Disclosure Statement (PDS), dated 31 March 2021, which addresses the ASIC benchmarks and disclosure principles for hedge funds remain current and the PDS inherent risks for investors in hedge funds and which can be accessed at the following link: <a href="click here">click here</a>. The Tund's Target Market Determination (TMD) is available here. A TMD is a document which is required to be made available from 5 October 2021. It describes who this financial product is likely to be appropriate for (i.e., the target market), and any conditions around how the product can be distributed to investors. It also describes the events or circumstances where the TMD for this financial product may need to be reviewed.