PORTFOLIO MANAGER SERVICES

Equity Trustees

Incorporating Australian Executor Trustees

1300 133 472
eqt.com.au

WEALTH MANAGEMENT FOR LONG-TERM BENEFITS

COMPREHENSIVE WEALTH AND INVESTMENT STRATEGIES

Through our experience as a professional executor and trustee, we have proven success in developing wealth and investment strategies that benefit our private clients, while complying with our stringent fiduciary, legal and trustee obligations.

The wealth and investment strategies we develop and manage are comprehensive and cover all aspects, including:

- Your personal circumstances, needs and objectives
- Wealth creation and wealth protection
- Performance measurement
- Taxation consequences.

INVESTMENT OPPORTUNITIES

WITHOUT THE ADMINISTRATIVE BURDEN

From custody of your assets through to management of your portfolio, our suite of Portfolio Manager Services offers you access to wealth-enhancing opportunities with a reduced administrative burden. This means more time to focus on your personal goals and pursuits.

Additionally, many of our fees may be tax deductible, thereby reducing the after-tax costs of our services.

OUR SERVICES

You can choose one or a combination of the following services to suit your requirements:

- Advisory Service
- Total Care Service
- Custody Service

For your convenience, you'll be allocated a dedicated representative within Equity Trustees.

Depending on the service option you choose, your dedicated representative will:

- Consult with you to provide more personalised, secure and astute solutions
- Develop and implement holistic wealth strategies
- Professionally administer your investments and, if required, manage your day-to-day financial affairs.

ADVISORY SERVICE

Our Advisory Service offers bespoke investment advice and wealth strategies while allowing you to maintain control of the decision making.

Your Equity Trustees Adviser will structure your investments in consultation with in-house investment specialists and external research consultants, ensuring your investments are aligned to your goals and objectives. Once established your wealth strategies and investments are monitored with you annually (at a minimum).

BENEFITS

- Tailored service that meets your individual requirements and addresses your requests
- Review of your wealth strategies as your circumstances change, to assist you in achieving your long-term lifestyle and financial objectives
- Advice and updates on any legislative or regulatory changes which may impact your financial circumstances, investment structures or investment objectives
- Investment recommendations to ensure your investments remain appropriate for your circumstances, investment objectives and risk tolerance
- Implementation of your strategies and investments to save you time and remove the administrative burden
- Monitoring and active management of your investments and any associated corporate actions.

TOTAL CARE SERVICES

Allow us to assume the responsibility for ensuring your day-to-day financial requirements are met. These may include:

- Payment of bills e.g. utilities, telephone, rates, car registration and insurance
- Lodgement of Medicare and health fund claims
- Liaison with 3rd parties such as aged care facilities, Centrelink or the Department of Veterans' Affairs
- Management of real property including sales, purchases, rental and insurance
- Preparation and lodgement of personal tax returns.

BENEFITS

- Frees up your time so you can pursue activities you enjoy
- Reduces the burden on your family when you no longer wish to, or are no longer capable of, handling your own day-to-day financial affairs
- Helps you maintain your independence and privacy in the event you have no family to assist you or do not wish for your family to be involved in your financial affairs.

CUSTODY SERVICE

Our Custody Service gives you the flexibility to make all the decisions regarding your investment portfolio while we provide comprehensive administration and investment reporting.

You maintain relationships with your key service providers (such as your accountant or financial adviser) and we will provide a clear picture of your investments via our administration and reporting systems.

BENEFITS

- Creation and maintenance of a record of all investments within your portfolio, including Capital Gains Tax information
- Daily collection of investment income, which is then maintained in a Cash Management Trust Account on your behalf
- Notification of corporate actions and implementation of your instructions
- Provision of online access, quarterly and financial year end statements, including a consolidated taxation statement (Capital Gains Tax and dividend imputation records).

What will always matter to us – and what has enabled Equity Trustees to stand the test of time – is the quality of the care we show each other. We show care not just in our personal interactions, but in the technical and service support which works behind the scenes to ensure our clients and their assets are secure and services are structured to suit individual needs.

IAN WESTLEY
Executive General Manager, Trustee and Wealth Services

ABOUT US

Equity Trustees was established in 1888 for the purpose of providing independent and impartial trustee and executor services to help families throughout Australia protect their wealth. As one of Australia's largest and oldest listed independent trustees, we offer a diverse range of services to individuals, families and corporate clients including asset management, financial advice, estate planning and philanthropic services.

In 2022, Australian Executor Trustees (AET) joined the Equity Trustees group of companies, expanding our network of offices into all major cities, and the capability of our specialist teams. Together we share a deep commitment to our purpose of helping people take care of the future.

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