

3 February 2016



SG HISCOCK & COMPANY

Equity Trustees reviews corporate trustee services strategy; SG Hiscock takes on retail distribution

Following a strategic review of retail distribution at both Equity Trustees and SG Hiscock & Company (SGH), the businesses have made the joint decision that retail distribution for all SGH and LaSalle funds, previously managed by Equity Trustees, will transition to SGH.

As a result, a number of the members of the Equity Trustees Corporate Trustee Services business unit distribution team, led by Eliza Weaving, will move across to SGH, ensuring a smooth transition for clients and advisers and continued development of the strong business relationship between the two companies.

Equity Trustees Limited will continue to act as Responsible Entity and Unit Registry for all SGH funds.

"After undertaking a review of the business's priorities, we decided the time was right for the change," said Harvey Kalman, Executive General Manager of Equity Trustees Corporate Trustee Services.

"Re-orienting our business will allow us to better serve our clients, meet our strategic priorities and take advantage of opportunities in our core areas of strength.

"Our colleagues at SGH are doing the same and the complementary nature of our services and our business relationship made the option of more closely coupling distribution with investment management an obvious choice," he said.

SGH Managing Director, Stephen Hiscock, said: "Bringing the expertise at Equity Trustees across to our business will ensure consistency for our clients and ongoing excellence in our growing team. We already have an excellent working relationship with Equity Trustees and this will no doubt strengthen it even further."

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Trusted since 1888, Equity Trustees helps with the financial and emotional challenges of preserving, growing and transitioning wealth between generations. It provides a range of financial services to corporate and private clients including Wealth and Asset Management, Estate Planning and Administration, Philanthropy, Superannuation, Aged Care Advice and Placement.

EQT Holdings Limited is a publicly listed company on the Australian Securities Exchange (ASX: EQT) with offices in Melbourne, Kew, Sydney, Brisbane and Perth. Equity Trustees Limited is a subsidiary of EQT Holdings Limited.

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